

LIG – LOCUM INTERNATIONAL GROUP

Shipping Report - 5 Year Global Evaluation

5 YEAR SHIPPING REPORT

The LIG Shipping Report is commissioned every five years covering all the groups' road and air shipping procedures and delays via an electronic monitoring tracking system

TRADING CONDITIONS

The list of trading conditions that delay shipping procedures was compiled by LI Shipping Department from over +182 000 shipment made to 155 countries. Although there were over 100 separate items on the list where shipping delays occurred many due to custom corruption, the shipping department selected the 10 top violations

TOP TEN ERRORS

Top 10 key items (Shown below) that did not include warehouse fires, floods, Fedex plane and truck crashes, deliberate customs delays, in-house client theft, client claimed non-deliveries by courier or postal service, customs international harmonization violations, customs code violations, courier errors and computer malfunctions, insurance errors and a vast host of others natural and mechanical delays

The TOP 10 were found to be the MOST common practices that occur in ALL 155 countries, excluding the above types of disaster and excluding deliberate and intentional custom tardiness and incompetence

SOME HIGHLIGHTS

Insurance fraud and fraudulent addresses was found to be the most common in Asia especially Korea and China as well as Mexico and the UK (The UK had the largest fraud case ever in the 38 years of Locum shipping history amounting to some \$30 000 for one order). The longest delay in registered certified parcels (Journal Set) occurred in Uruguay which took over three months to deliver to a large city in Uruguay. This parcel took 2 days to get to Uruguay.

THE REPORT

The report consist of 348 pages and is designed and commissioned to eliminate a waste of some \$3 100 000 additional expense incurred by Locum in comprehensive insurance, shipping reinsurance, printing packaging and replacement costs. All reported items were generic with no single supplier or client identified.

TOP 10 TRADING CONDITIONS VIOLATIONS

The following are a list of the 10 most common reasons gathered over the past 5 years that highlight trading conditions that **delay** shipping procedures and **increase** in insurance, operating, administration and replacement inventory costs of published goods.

1. Short payments of submitted invoices via any payment procedure (#1)
2. Payments made on expired invoices and claiming expired discounts (#1)
3. Wire payment received by LIG below stated net invoiced amount (#1)
4. Client accounts that have not been cleared to zero and fully paid and thus prevent further shipping of goods (#3)
5. Requesting invoices (repeatedly) on orders that are never executed (#5) or requesting ELECTRONIC PDF invoices with secure orders or PO NUMBERS and not placing orders
6. Supplying publishers with inaccurate or incomplete shipping addresses (#1); (#4)
7. Disguising Pharma end-users under a false or misleading delivery address (#1) / (#2)
8. Supply improper delivery addresses that violate door-to-door goods insurance agreements (#2) / (#5)
9. Violating Locum Trading Conditions or email quotation trading restrictions (#4)
10. Violating international insurance regulations by intentionally supplying fraudulent data (#1) / (#4) / (#5)

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KEYS

- (#1). Goods will not be shipped until violations corrected.
 - (#2). Delays in delivery / resetting shipping queue / low priority shipping level.
 - (#3). New AND existing orders placed 'on-hold' with long shipping delays.
 - (#4). Downgrading to lowest shipping priority and increasing insurance costs.
 - (#5). Increasing operating administration and inventory costs.
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The email was mailed Bcc to over 22 850 subscribers including past and present LIG clients.